



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
215 West Garden Street
Pensacola, FL 32502**

BID AWARD NOTICE

DATE:
December 8, 2010

BID TITLE & REFERENCE:
Individual Specific Stop-Loss Insurance, RFP #111101

DESCRIPTION OF PURCHASE:

Award to United HealthCare Insurance Company to provide Specific Stop-Loss Coverage for medical claims for the Employee Benefit Trust Fund for the 2011 calendar year.

The new proposal from United HealthCare has an attachment point of \$350,000.00 and a premium of \$13.20 per employee per month. This represents an estimated monthly cost of \$72,547.00 or an estimated annual cost of \$870,564.00.

Upon receipt of our application and first month's premium, United HealthCare will issue a contract. This contract will be submitted to the Board for final approval once received.

REQUESTED BY:

Risk Management

SUPPLIER NAME:

United HealthCare Insurance Company, Tampa, FL

AMOUNT OF PURCHASE:

\$870,564.00 Est./Yr.

FUNDING SOURCE:

Employee Benefit Trust Fund (7120) – Health Insurance (0613)

METHOD OF PROCUREMENT:

ECSD RFP

Responses Received: 2

DATE AND TIME POSTED:

December 8, 2010, 3:45 pm Central Time

Escambia County School District

Bid Tabulation

Date: December 8, 2010

Solicitation Number: RFP 111101

Solicitation Title: Individual Specific Stop-Loss Insurance

	United Healthcare								Recommended Award: Humana		
Deductible	\$275,000	\$275,000	\$250,000	\$250,000	\$300,000	\$300,000	\$350,000	\$350,000	\$275,000	\$300,000	\$350,000
Covered Benefits	Medical Only	Medical Only	Medical Only	Medical Only	Medical Only	Medical Only	Medical Only	Medical Only	Medical Only	Medical Only	Medical Only
Basis	Paid in 12	Paid in 12	Paid in 12	Paid in 12	Paid in 12	Paid in 12	Paid in 12	Paid in 12	24/12	24/12	24/12
Annual Limit	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Unlimited	Unlimited	Unlimited
Lifetime Limit	\$2,000,000	Unlimited	\$2,000,000	Unlimited	\$2,000,000	Unlimited	\$2,000,000	Unlimited	Unlimited	Unlimited	Unlimited
Premium Rate	\$17.72	\$18.73	\$20.25	\$21.31	\$15.85	\$16.60	\$12.27	\$13.20	\$17.78	\$16.46	\$13.26
Estimated Monthly Premium	\$97,389	\$102,940	\$111,294	\$117,120	\$87,112	\$91,234	\$67,436	\$72,547	\$97,719	\$90,464	\$72,877

	United Healthcare								Humana		
Deductible	\$275,000	\$275,000	\$250,000	\$250,000	\$300,000	\$300,000	\$350,000	\$350,000	\$275,000	\$300,000	\$350,000
Covered Benefits	Medical & Rx	Medical & Rx	Medical & Rx	Medical & Rx	Medical & Rx	Medical & Rx	Medical & Rx	Medical & Rx	Medical & Rx	Medical & Rx	Medical & Rx
Basis	Paid in 12	Paid in 12	Paid in 12	Paid in 12	Paid in 12	Paid in 12	Paid in 12	Paid in 12	24/12	24/12	24/12
Annual Limit	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Unlimited	Unlimited	Unlimited
Lifetime Limit	\$2,000,000	Unlimited	\$2,000,000	Unlimited	\$2,000,000	Unlimited	\$2,000,000	Unlimited	Unlimited	Unlimited	Unlimited
Premium Rate	\$18.87	\$19.95	\$21.56	\$22.70	\$16.54	\$17.32	\$12.81	\$13.77	\$18.72	\$17.28	\$13.82
Estimated Monthly Premium	\$103,710	\$109,645	\$118,494	\$124,759	\$90,904	\$95,191	\$70,404	\$75,680	\$102,885	\$94,971	\$75,955

Bid Tabulation, Recommendation and Protest:

Bid Tabulations with award recommendations are posted for 72 hours in the Purchasing Office and are also posted to the School District's Purchasing Website address at "http://old.escambia.k12.fl.us/adminoff/finance/purchasing/". Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, and School Board Rules shall constitute a waiver of proceedings. Bid tabulations or recommendations will be distributed solely through the Purchasing Web Site address. Notices will not be automatically mailed.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

John Dombroskie, Director
Purchasing Department